

# RBS Greenwich Capital Re-Name & Re-Brand FAQ's

April 1, 2009

This page will be updated as necessary to reflect some of the more frequently asked questions regarding the re-branding effort.

## **What's happening?**

We are re-naming and re-branding our US broker-dealer entities to more clearly identify them as part of The RBS Group. As a result, the marketing name, "RBS Greenwich Capital" will also be retired.

## **What entities are changing their name?**

Effective April 1, 2009:

Greenwich Capital Markets, Inc. will be known as RBS Securities Inc.

Greenwich Capital Holdings, Inc. will be known as RBS Holdings USA Inc.

Greenwich Capital Financial Products, Inc. will be known as RBS Financial Products Inc.

RBS Greenwich Capital Property Acquisition Corp. will be known as RBS Americas Property Corp. and

RBS Greenwich Capital Investments Corp. will be known as RBS Investments USA Corp.

RBS Securities Corp. has been dissolved in order to complete our long term plan to have one SEC registered broker-dealer for our businesses in the US.

## **Why are you changing your name?**

We are changing our name to be consistent with the global branding and reach of The Royal Bank of Scotland Group, of which we are a wholly-owned subsidiary.

## **What does this mean for Greenwich Capital from an operational perspective?**

Other than changing the legal and marketing name on our documents, nothing. We will continue to do the same business, under the RBS branding, and leveraging the RBS global network.

## **Is this just a name change or do we need to reconsider existing contracts?**

This is only a legal name change for each of the existing legal entities; therefore there will be no impact on existing contracts, or those being negotiated prior to the effective date. Contracts executed after the effective date will be in the new entity name. As this is a name change only, there will be no changes to tax IDs.

## Why now?

Our long-term plan has been to ultimately have one SEC registered broker-dealer for RBS Global Banking and Markets businesses in North America. Given our impending move to Stamford, this is an opportunity for us to present a consistent brand to both our clients and employees at our new regional headquarters.

## How do I get copies of the certificate of change of name and other official documents related to the name change?

All documentation will be published on our website [www.rbs.com/USGBM](http://www.rbs.com/USGBM) once available. There will also be a mechanism to request original copies of revised and signed W9s if they are required. A filing receipt of the certificate of amendment with the state of Delaware will be made available before our effective date of April 1<sup>st</sup>, and afterwards, a certificate of good standing.

## Are confirmations in the retired name valid?

Any confirmations drafted prior to, but still unconfirmed may be confirmed under the Greenwich Capital Markets, Inc. name. Any confirmations in the Greenwich Capital Markets, Inc. name that you may receive after the effective date shall be deemed to be references to RBS Securities Inc. Amendments or subsequent events occurring on or after the effective date will be drafted reflecting the name "RBS Securities Inc." Any new confirmations issued to us after the effective date of April 1, 2009 should be in the name "RBS Securities Inc."

## Are you changing any delivery or wiring instructions?

No, all existing wiring and security delivery instructions (e.g., DTCC, SwapsWire, SWIFT) remain unchanged.

## Are any of my contacts changing?

No, nothing is changing from a personnel perspective. All authorized signatories will remain the same.

## Where should mail be addressed?

All employees residing at the 600 Steamboat Road address in Greenwich, Connecticut will now receive mail addressed to 600 Washington Blvd., Stamford, Connecticut. The mailing addresses of some contacts in our New York, Jersey City, and other offices will change as a result of the relocation to our new headquarters in Stamford. All other RBS family addresses will remain the same.

## Where can I find FINRA-regulated information specific to the broker-dealer?

Our statement of financial condition and business continuity statement can be found at [www.rbs.com/RBS Securities Inc.](http://www.rbs.com/RBS Securities Inc.)

## Do I need to do anything?

We ask that you update your systems to reflect the new name as of the effective date, but otherwise, we wouldn't expect this to impact the day to day operations between our firms. Any reference to Greenwich Capital Markets, Inc. post effective date will be deemed to refer to the new entity RBS Securities Inc. This applies to all entities involved in the renaming.

## Who do I call if I need more information?

Please liaise with your usual contacts, whether they are sales, trading or support staff. They will be able to take any further questions and get back to you. Please email us at [rbsgc\\_rebranding@rbs.com](mailto:rbsgc_rebranding@rbs.com) for additional inquiries. We look forward to hearing from you and to our continued relationship under our new name